



# Duffy & Company

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**ESTATE AGENTS, VALUERS, AUCTIONEERS & SURVEYORS**

## JANE'S YACHT SERVICES, ENGLISH HARBOUR, ANTIGUA

**US\$400,000**



Jane's Yacht Services is a profitable and established business that has been in operation for over 20 years under the current owner/management.

Jane's Yacht Services is Antigua's Premier Yacht agency specialising in Shore Side Support for visiting yachts (Giga, Mega, Super Yachts and smaller) and their crew.

This ranges from Yacht Management, VIP Guest services, full technical support, Yacht clearances, organising repairs and parts, crew support, parts clearance, concierge, flights, courier and complete office services. Whatever the yachts require, 24/7 JYS endeavours to assist.

JYS is Owner operated and debt free, it is well managed and has a staff of 5 full time and 3 part time personnel and is supported by a well-trained, dedicated workforce who are available to remain in place to ensure the on-going success of this business. A contributing factor to JYS's success is their global network of likeminded, loyal contacts and resources who are always willing to assist.

With the demands of the Yachting industry in Antigua and Jane's Yacht Services exemplary reputation, the business is growing exponentially and the current Owner wants to see it taken to the next level with new life, management and ownership.

Ideally located right in the centre of English Harbour, Antigua, it is within walking distance of the marinas and other marine related businesses.

Jane's Yacht Services enjoys excellent brand recognition and goodwill. The client base includes most of the large Sailing Yachts and Motor Yachts arriving in Falmouth and English Harbour, as well as the cruising yachts and many local clientele.

Jane's Yacht Services is situated on the street level of the Courtyard Building on Antigua Avenue. English Harbour with approximately 1,200 square feet of office space. The building is 4 years old and purpose built for the business.

The Courtyard building also houses a Beauty Salon and Doctors Surgery on the same level and also within the building is storage space and a self contained apartment.

All the office equipment is well maintained and regularly renewed. There is parking for clients and staff on the property.

The Business asking price includes substantial Goodwill, Client accounts and database, inventory, a pickup truck, golf cart, fridges and freezer, furniture, new computers and more. A new 5 year lease will be offered on completion of the sale together with an option to renew.

**JANE'S YACHT SERVICES IS ATTRACTIVELY PRICED AT USD\$400,000**

Financial details and a detailed business overview are available to serious qualified purchasers and will be made available on the execution of a Non-disclosure Agreement.