

MARINE BUSINESS FOR SALE

DISTRIBUTOR AND RETAILER OF ON-BOARD EQUIPMENT

Ref No: FPM67626

Description: Trade, retail, and online sales of on-board installed equipment.

Location: Hampshire

Guide Price: **NOW SOLD**

Opportunity Overview

Trade distribution, direct retail, and online sales of branded on-board installed equipment from industry leading manufacturers, this business was first established in 2005 and benefits from having exclusive distribution agreements in place with recognised European and US suppliers.

This award-winning company is highly regarded with strong brand awareness and an industry wide reputation, it generates sales revenue from supplying an exclusive product range, including parts and accessories, predominantly into the UK leisure market but also into overseas territories. It has many long standing and loyal relationships in place with trade customers including boat builders, dealers and equipment installers and supplies boat owners direct via its e-commerce platform, pre-sales, and technical support functions.

The directors have maintained a focus on engaging only high value, high margin products and have developed modern business systems and well-organised operational processes that makes this business a very easily managed and profitable concern. It will be ideally suited for existing marine businesses looking to expand portfolios as well as being attractive to individuals with an interest in yachts, motorboats and in the marine industry in general.

There is a genuine reason for sale as our clients are looking to retire. Scope for further growth, all handover support and training will be provided to ensure a successful transition of ownership.

Contact Information

This opportunity is offered for sale exclusively by First Peninsula Marine and no direct approach should be made. To protect the owner's commercial interests, confidential sales details are only available to NDA Registered Buyers.

For further information please visit: www.firstpeninsulamarine.co.uk or call 0333 987 3122

