

## MARINE BUSINESS FOR SALE

## **INFLATABLE BOATS & RIBS SUPPLIES BUSINESS**

Ref No: FPM67695

**Description:** Multifaceted specialist supplier to the inflatable boat & RIB sector

**Location:** South East England

Guide Price: NOW SOLD!

## **Opportunity Overview**

A unique and multi-faceted inflatable boat supplies business founded by the current owners in 2001, and being both a trade distributor and online retailer, with sales in the UK and overseas. It supplies the marine trades, retail outlets and boat owners direct with an extensive range of own label maintenance products, together with components, spares, and accessories for well-known boat brands.

The business also has an exclusive UK and Ireland distribution agreement with a boat manufacture for its range of leisure and commercial RIB and inflatable boats, from four metres to 12 metres. Included alongside is a supply offering that meets the growing worldwide demand for RIB retubing. There is an opportunity to further establish this brand further by recruiting and developing a new boat sales dealer network in the UK and Ireland. The business is also an exclusive UK distributor for a manufacturer of inflatable craft for use in the amusement and waterpark industries.

This is a retirement sale and the owners have 40+ years of knowledge and experience in the leisure marine industry which will be of significant benefit to a buyer, as all support and training will be provided to ensure a successful transition of ownership. The business operates from premises occupied by way of commercial lease but could be relocated relatively easily if required.

This is a perfect acquisition opportunity for an existing marine business in the inflatable boat and RIB sector looking to expand its services and product offering, or an individual with a passion for boating and the ambition to own a successful business.

## **Contact Information**

Offered for sale exclusively via First Peninsula Marine and no direct approach should be made. To protect the owner's commercial interests' confidential sales details are only available to NDA Registered Buyers.

For further information please email: office@firstpeninsula.co.uk or call 0333 987 3122









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