

MARINE BUSINESS FOR SALE

YACHT SERVICES AND CHANDLERY BUSINESS

Ref No: FPM67726

Description: Dual location chandlery, yacht and boatyard services business

Location: Isle of Wight

Asking Price: £675,000 (plus stock at valuation)

Opportunity Overview

Situated in the internationally recognised “home of yachting”, this award-winning business is regarded as one of the Solent’s leading yacht services and chandlery operators. Established in 1988 and now under second-generation family ownership, it is offered for sale for the first time as the owner prepares for retirement. Operating from leased premises within the island’s largest and most comprehensively equipped yard, the company has built an excellent reputation with a loyal, long-standing customer base for high-quality management and service. It is supported by an experienced, long-serving team of marine technicians, customer service and support staff, and continues to attract outstanding five-star reviews, including across social media.

The company serves leisure boats, racing yachts, commercial vessels, rescue craft and a range of marine trade businesses across the island. It benefits from several exclusive manufacturer dealerships and a diversified revenue base spanning chandlery, yacht services, boatyard services, boat building and marine engineering. Its fully stocked chandlery includes extensive engineering parts, while its yacht services cover turnkey management, equipment overhauls, routine maintenance, servicing and winterisation. Boatyard services include craneage, slipping, wash-down and storage, with boat building focused on repair, refurbishment and refit. Marine engineering services cover inboard and outboard engines, drive systems and electrical installations.

A suitable handover and training period will be provided to support a smooth transition of ownership. This represents a rare acquisition opportunity for an established marine business seeking to acquire a highly regarded Solent-based company with a strong brand profile and enviable dual locations on the Isle of Wight.

Contact Information

Offered for sale exclusively via First Peninsula Marine and no direct approach should be made. To protect the owner’s commercial interests’ confidential sales details are only available to NDA Registered Buyers. For further information: **office@firstpeninsula.co.uk** or call **0333 987 3122**

